PGC ALERT: A14-010 January 31, 2014 Rev 1.0



### SUBJECT: Beware of Integrated RM Inc.

This ALERT pertains to the following Registered Profitable Gifting Arrangements:

Canadian Organization for International Philanthropy (COIP) Relief Lending Group (RLG) Mission Life Financial (MLF) PharmaGifts International (PGI)

Related Companies: Integrated Receivables Management Inc (IRMI) Integrated RM Inc. (IRM)

## The ALERT

Many of our Members have received and complained about recent and new collection activities undertaken by the some of the above mentioned companies. A new company, **Integrated RM Inc (**we will refer to them as **IRM)** has apparently been created by the Group under PGC investigation and it is very confusing to most Members.

PGC believes this new Ontario corporation was created in order to facilitate more threatening tactics for the Group's collection efforts. It appears some RPGA donors have received "10 or 20 day deadline" letters, "final demand" emails, and even surprise visits by collections officers at their home. Included is the threat of reporting debtors to the Credit Bureau.

Additionally, most participants in the COIP program have received letters from SunRx, the alleged holder of the PanAggregate debt. A typical letter is shown in Appendix 1. Accompanying this letter, is a letter from the new entity, **Integrated RM Inc**. This letter is shown in Appendix 2. The final document in the package is a statement of account from SunRx shown in Appendix 3. The clients are told they will be in default March 1, 2014 and are given options to send in cash payments to avoid default.

## It is Very Important That You Do Not Send Money to any of These Companies.

### PGC Analysis and Recommendation

PGC has reviewed the latest collection initiatives from the Group of companies above. Initial results are shown as follows:

## Integrated Receivables Management Inc (IRMI) Website

This company is an Ontario corporation which changed its name to Integrated Receivables Management Inc. on February 1, 2013. From its website, it appears to be an Accounting Services company, but until now it has been acting as the collection agent for the RPGA companies listed above. A corporate profile is contained in Appendix 4. This company is the subject of a previous PGC <u>Alert A13-12</u>

#### Integrated RM Inc (IRM) Website

Integrated RM Inc is a new Ontario corporation. Its corporate profile is shown in Appendix 5. On its website, it claims to be a licenced and bonded collection company with ten years of experience, however the profile shows the company was created on Nov 14, 2013. A search of the Ontario Ministry of Consumer Affairs website for the IRM license registration showed no record. The search results are shown in Appendix 6.

Both of these companies share the same business address on Milner Business Court, Scarborough, Ontario. The letters and statements shown in Appendix 2 and 3 show that cheques can be made payable to either **IRMI** or **IRM**. It is clear to PGC, that this new entity is controlled and/or owned by the Group under investigation. It is extremely unlikely that two corporate names so similar could be registered separately in Ontario without collaboration of the owner(s).

What does this mean? It means that if you choose to settle your debt using either **IRMI** or **IRM**, it will not be done at arm's length. The CRA's position of a sham contract with a partial recourse loan will be proven correct and the tax credits originally obtained will most likely be forfeited. It is the number one priority of PGC to protect its Members' tax credits, and therefore we cannot recommend using **IRMI** or **IRM** for settling donor debts.

#### **Other Factors**

PGC has an ongoing investigation into the activities of this Group and is planning another interim report soon. As a result of the new **IRM** initiatives, PGC has included them in the investigation and will be contacting them for response to the questions raised. In the meantime, PGC is issuing this Alert for the information of Members and Subscribers.

#### PGC Member Recommendation

PGC recommends donors <u>do not use IRMI or IRM</u> to settle their donation debts. PGC recommends Members review the other ALERTS and Technical Bulletins on the PGC website to assist you with your decisions.

PGC wishes to remind Members that your donation debt with these companies is real and enforceable under the proper circumstances. Members should not ignore the debt obligation itself, but make arrangements to settle it when due, or in advance. The donation debt cannot be compliantly settled with IRMI, IRM, or any of the above companies for less than the full face value of the Ioan. The lower amounts offered by these companies is an indemnification that nullifies the original tax credit. The only debt settlement solution known to PGC that is complaint with tax law is the <u>Justice</u> <u>Pharma</u> program. PGC has previously endorsed this settlement process.

PGC is also aware that Justice is prepared to legally protect their clients as a group and individually from abusive collection activities from any or all of the above companies.

APPENDIX 1
SUNRX
January 20 <sup>th</sup> , 2014
Re: COIP Invoice#
Dear
Please be advised that you will be in default on March 1, 2014.
Unfortunately, unless you bring your interest current or repay your loan in full, either in cash or by return of pharmaceuticals, SunRx Ltd. will be forced to send your loan to a third party collection agency.
Please see enclosed Statement of Account Payable for account details and settlement options.
Sincerely,
SunRx Ltd.



## **APPENDIX 3**



### STATEMENT OF ACCOUNT PAYABLE

**RE: 2008 COIP DONATION PROGRAM** 

Borrower: Address:

PFC Invoice: PFC Customer: Statement Date:



	SUMMARY OF ACCOUNT		
01-Mar-09	PanAggregate Financial Corp. Loan Start Date:		
\$11,000	Medicine Units Outstanding: 957 Valued At:		
29-Dec-11	Original Interest Expired By:		
\$0.00	Remaining Balance of Prepaid Interest on Account:		
\$919.66	*Interest Currently Due – Current Interest rate 4.00%		

DE

Option 1 Option 2 To Settle Your Debt With Pharmaceuticals To Settle Your Debt With a CASH Payment Medicine Units Outstanding 957 Cash Settlement Amount A \$561.00 (before applicable interest) Pharmaceutical Sale Price A \$693.00 (before applicable interest) Price is subject to change as of February 1, 2014 Price is subject to change as of February 1, 2014 Interest Due в \$919.66 Interest Due/ (On Account) в \$919.66 \*Interest will continue to accrue until payment in full is \*Interest will continue to accrue until payment in full is received. received. TOTAL AMOUNT PAYABLE A+B \$1,612.66 TOTAL AMOUNT PAYABLE A+B \$1,480.66 Cheque Payable To: Integrated Receivables Management Inc. Upon receipt of payment in full, you will be released from

Upon receipt of payment in full, you will be released from your debt obligations. A refund will be issued for any remaining interest on account at that time.

your debt obligations. If your total amount payable is in a refund position, please select Option 2 and Sun Rx will be settling your debt and a release and refund will be issued.

Please enclose final payment along with a copy of this statement to:

Integrated RM Inc.

Toll Free: 1-855-245-6360 sunrx@irmcollections.com

10 Milner Business Court, 3rd Floor Scarborough, ON M1B 3C6

## **APPENDIX 4**

Request ID: 015277517 Transaction ID: 50696900 Category ID: UN/E Province of Ontario Ministry of Government Services Date Report Produced:2013/04/22Time Report Produced:16:14:13Page:2

## **CORPORATION PROFILE REPORT**

Ontario Corp Number

Corporation Name

2011/05/03

2283652

INTEGRATED RECEIVABLES MANAGEMENT INC.

Corporate Name History	Effective Date
INTEGRATED RECEIVABLES MANAGEMENT INC.	2013/02/01

2283652 ONTARIO INC.

Current Business Name(s) Exist:	
Expired Business Name(s) Exist:	

Administrator: Name (Individual / Corporation) JAMIE LANDESBERG

Address

NO NO

13 HEATHDALE ROAD

TORONTO ONTARIO CANADA M6C 1M7

Date Began 2011/05/03 Designation DIRECTOR First Director NOT APPLICABLE Officer Type

Resident Canadian Y

# **APPENDIX 5**

Request ID: 016092215 Transaction ID: 53185195 Category ID: UN/E

Province of Ontario Ministry of Government Services

Date Report Produced: 2014/01/23 Time Report Produced: 08:30:27 Page: 1

## **CORPORATION PROFILE REPORT**

Ontario Corp Number	Corporation Name				Incorporation Date
2395921	INTEGRATED RM	INC.			2013/11/14
					Jurisdiction
					ONTARIO
Corporation Type	Corporation Status				Former Jurisdiction
ONTARIO BUSINESS CORP.	ACTIVE				NOT APPLICABLE
Registered Office Address				Date Amalgamated	Amalgamation Ind.
BLAIR WRIGHT 4465 SHEPPARD AVENUE EAS	т			NOT APPLICABLE	NOT APPLICABLE
Suite # 21A	•			New Amal. Number	Notice Date
TORONTO ONTARIO				NOT APPLICABLE	NOT APPLICABLE
CANADA M1S 5H9					Letter Date
Mailing Address					NOT APPLICABLE
Mailing Address				Revival Date	NOT APPLICABLE
				Revival Date	
					Continuation Date
				NOT APPLICABLE	Continuation Date
				NOT APPLICABLE	Continuation Date NOT APPLICABLE Cancel/Inactive Date
				NOT APPLICABLE Transferred Out Date NOT APPLICABLE	Continuation Date NOT APPLICABLE Cancel/Inactive Date NOT APPLICABLE
		Number of Minimum	f Directors Maximum	NOT APPLICABLE Transferred Out Date NOT APPLICABLE EP Licence Eff.Date	Continuation Date NOT APPLICABLE Cancel/Inactive Date NOT APPLICABLE EP Licence Term.Date

NOT AVAILABLE

